



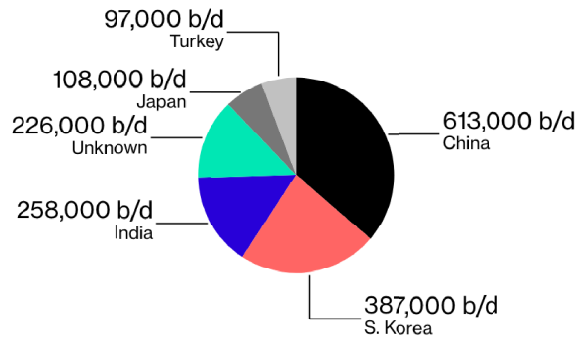
MacroVoices April 29, 2019

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Iran panic attack deja vu

Who's Buying?

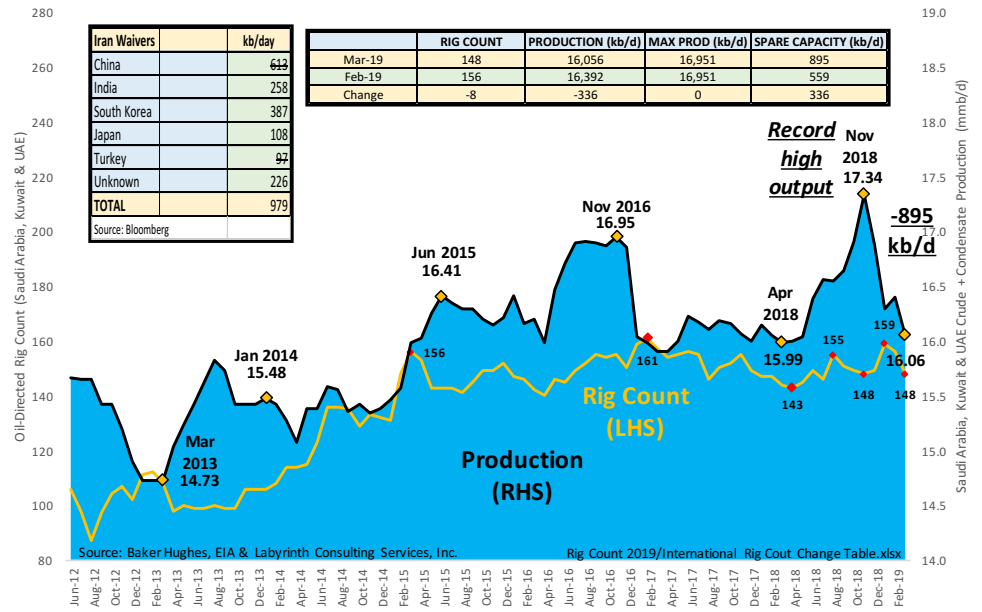
Asian importers took a big chunk of March-loading Iranian oil



Source: Bloomberg tanker tracking

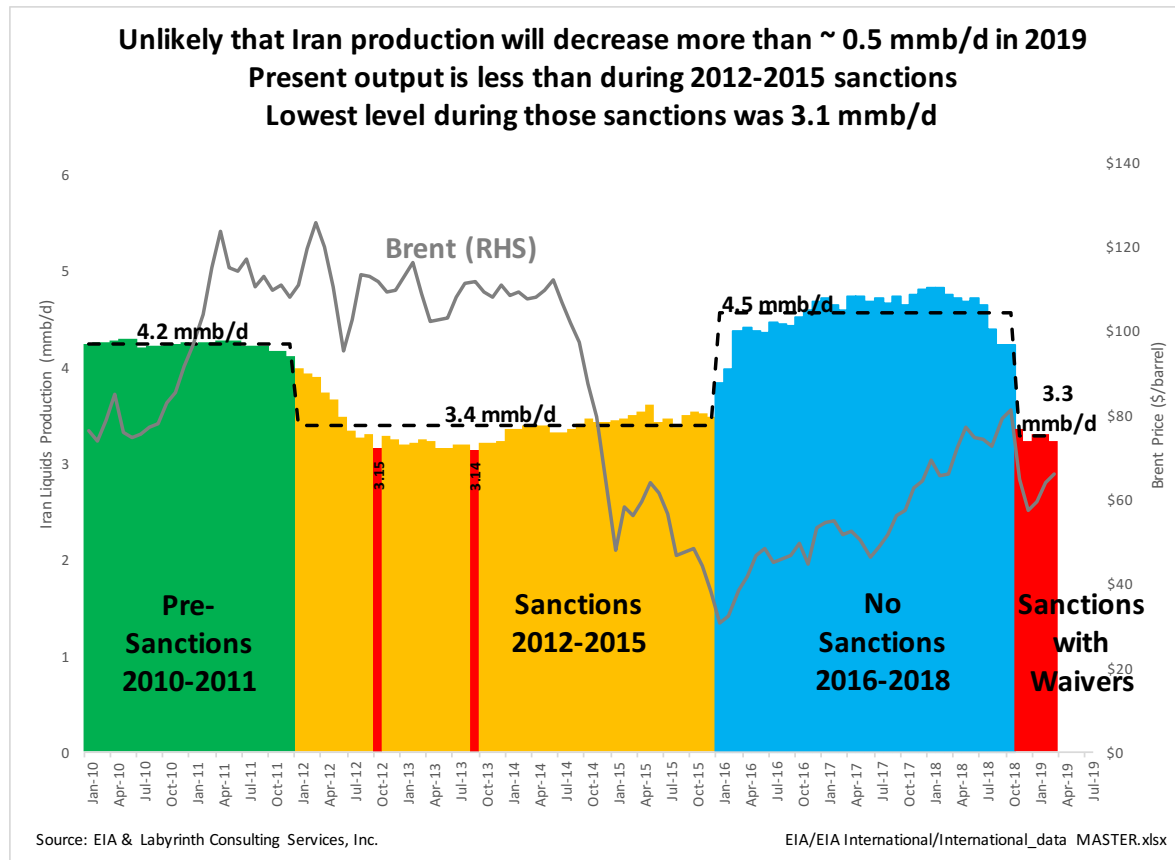
Note: Europe and Syria bought zero Iranian oil for March

Saudi-UAE assurances that they can compensate loss of Iran supply seem improbable
Iran Waivers may take 1,689 kb/d off world market (Tanker Trackers says 1,900)
Maximum Saudi-Kuwait-UAE spare capacity is approximately 895 kb/d



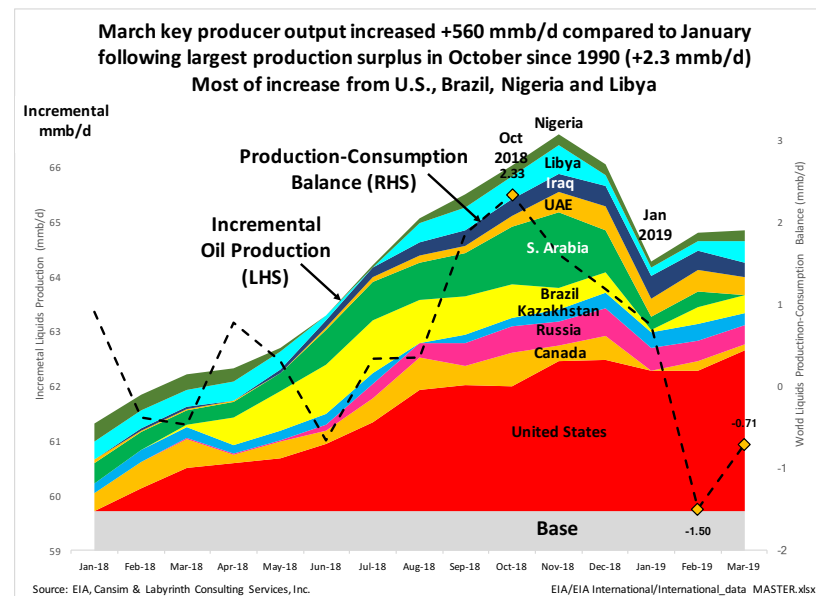
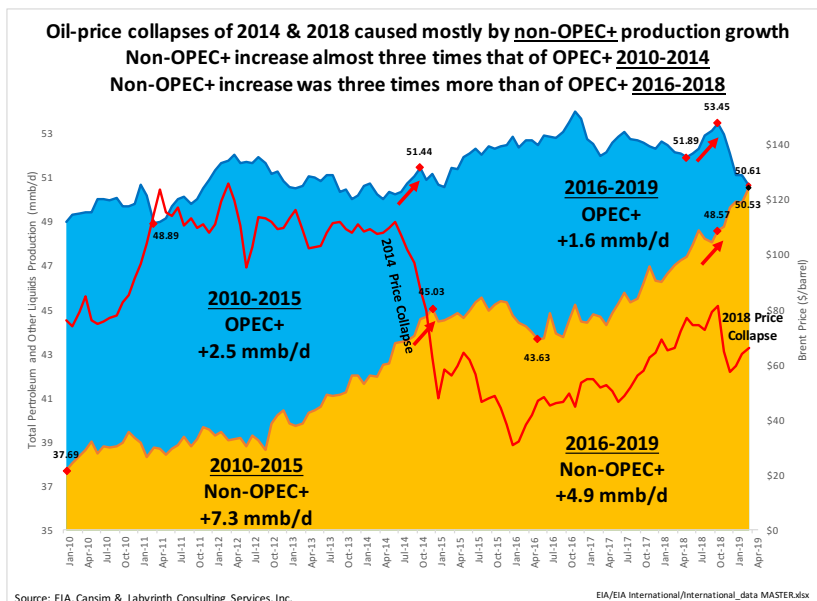
- Just when we thought the Iran panic attack of last summer was history—it's back thanks to latest U.S. bombshell this week.
- Hard cancellation of sanction waivers moved oil prices up \$2 on Monday.
- Concern is over 1.3 mmb/d currently under waiver: China, S. Korea, India, Japan & Turkey.
- OPEC effective spare capacity is probably less than 900 kb/d (mostly Saudi Arabia & UAE).
- China and Turkey have expressed unwillingness to stop imports from Iran.

Concerns about Iran production probably exaggerated



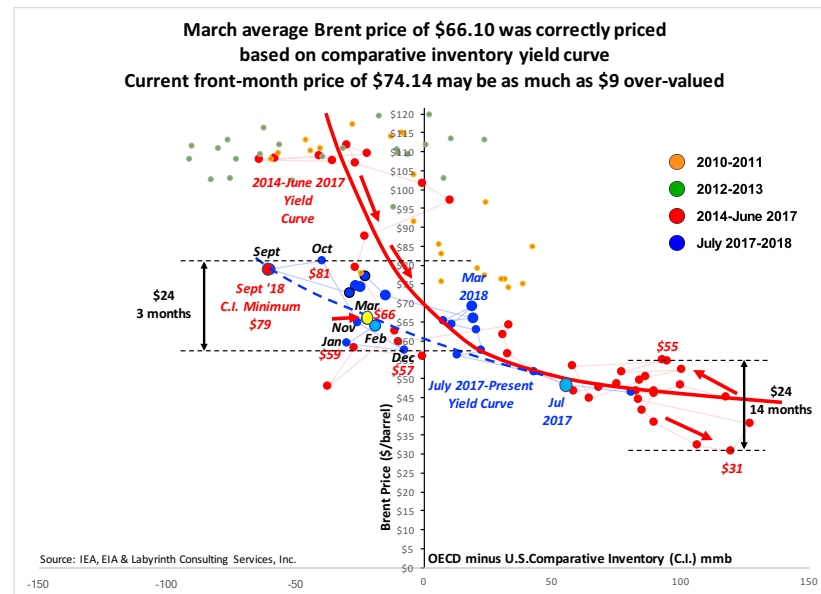
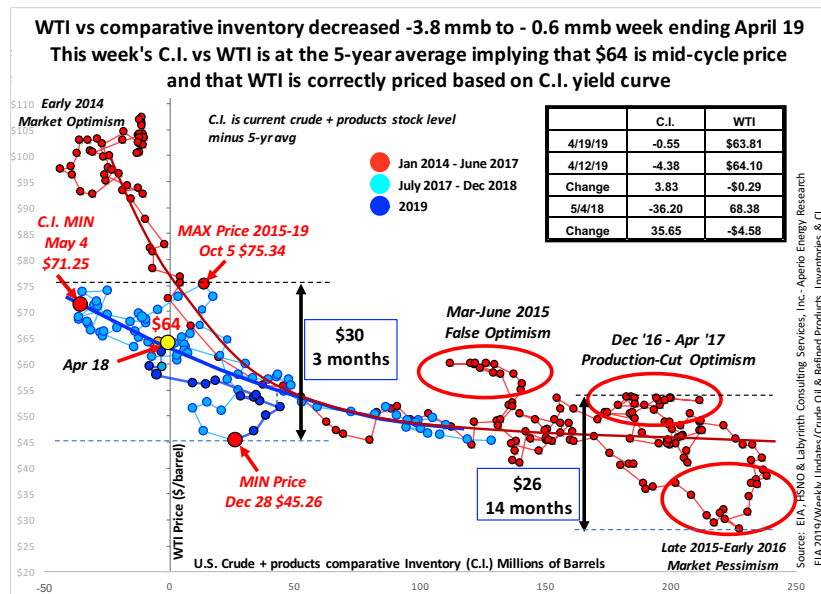
- Unlikely that Iran production will decrease more than ~ 0.5 mmb/d in 2019.
- Present output is less than during 2012-2015 sanctions.
- Lowest level during those sanctions was 3.1 mmb/d.

Oil-price collapse of 2018



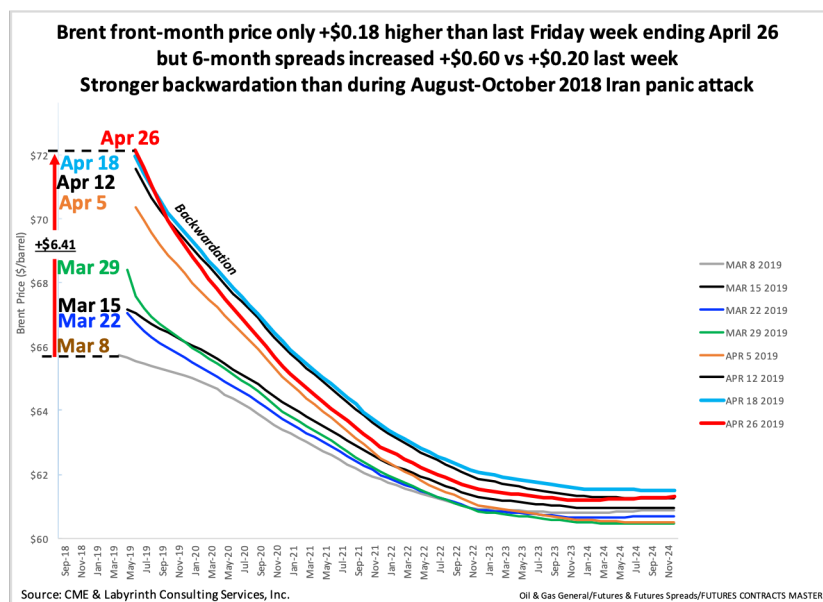
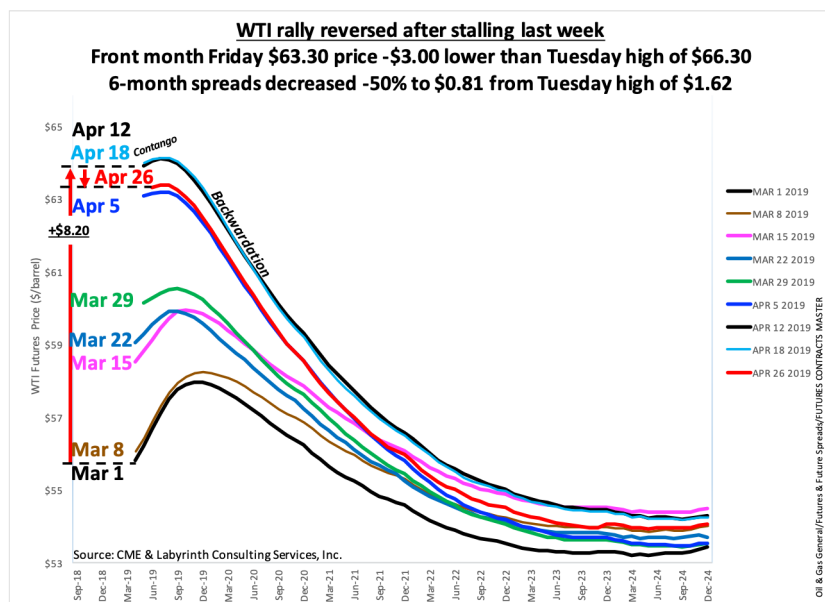
- Price collapse of 2018 a major signal from market to U.S. tight oil producers.
- Both 2014 & 2018 price events caused mostly by non-OPEC+ production growth
- Non-OPEC+ increase about three times that of OPEC+ in before both collapses.
- October was largest production surplus since 1990 (+2.3 mmb/d).
- March key producer output increased +560 mmb/d compared to January.
- Most of increase from U.S., Brazil, Nigeria and Libya.

Sentiment rules oil markets like never before



- Sentiment has resulted in \$30 swing in WTI price & \$24 swing in Brent over the last 3 months.
- Similar range as late 2015 (maximum market pessimism) to post-OPEC+ 2017 production optimism—but over much shorter period.
- WTI was under-valued and Brent was correctly valued before the recent Iran panic attack.
- WTI is now correctly valued and Brent is at least \$5 over-valued.
- IEA, EIA and OPEC continue to forecast over-supply through much of 2019.
- Saudi Arabia and its OPEC+ allies are understandably skeptical about increasing production when sentiment seems to operate more-or-less independently of fundamentals.

Combined Iran + tainted Russian oil panic attacks couldn't sustain the price rally



- Last week began with the surprise announcement that U.S. waivers for Iran exports would be completely canceled in early May.
- Later the same week, 1.5 mmb/d of contaminated Russia went off line.
- These combined panic attacks proved too little to sustain the price rally.
- WTI ended the week -\$3.00 less & Brent ended -\$2.42 less than their weekly high prices.
- WTI near-month contango strengthened by week end.
- Even though Brent price rally stalled, forward curve backwardation stronger than during August through early October 2018 Iran panic attack.
- Supply concern for Brent remains strong but not for WTI—probably an oil-quality issue.