#### The Macrovoices Podcast Information Directory



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## **Episode List**

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34	10/6/2016	Simon Hunt	China	Simon Hunt Strategic Services	<u>Simon Hunt</u>
33	9/29/2016	Michael Lebowitz	Virtuous Economic Cycle, Fed,	Death of the Virtuous Cycle	Michael Lebowitz
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## United States, Federal Reserve & US Dollar

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Erik Townsend	-Breakout above 200 day MA was significant, \$96.71 on Thurs afternoon, resistance somewhere	
		in the \$97 range	
10/6/2016	Simon Hunt	-Over next month or two expects a stronger dollar driven by Washington antics	
		-By middle of next year will begin to see secular fall in the dollar - large part of the world has	
		grown wary of America's arrogance, financial antics	
		-More and more of world trade will be conducted outside of economic system	
10/6/2016	Erik Townsend	-Next president of the US will need to be very comfortable with deficit spending and expect to see	
		fiscal stimulus in size	
		-Will probably work in the short term (or at least be perceived as successful) and can get away	
		with it in this low rate environment, when rates are forced upwards you're in trouble	

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Aaron Chan	-DXY has calmed down now that there are no more FOMC meetings before the election, trading	
		at \$95 handle	
9/29/2016	Erik Townsend	-Presidential election driving everything for next few months, no reason for Fed to admit their	
		hiking cycle is over until after the election	
		-Trump could continue rhetoric of needing to normalize rates while surging in polls resulting in a	
		takeoff in the DXY, pressure on Gold	
9/29/2016	Michael Lebowitz	-Central Bankers will continue to keep doing what they are doing, probably see negative rates	
		-This entire economy is built on trust, confidence and faith - need politicians, consumers &	
		investors to keep believing in them - criticism has begun to increase	
		-People starting to figure out that the Fed doesn't have the answers - may even start to realize	
		they are causing these problems	
9/29/2016	Erik Townsend	-Negative interest rates incentivize people to deplete savings by spending	
9/29/2016	Michael Lebowitz	-Getting rid of cash is downright scary - it's really not about criminal activity	
9/29/2016	Erik Townsend	-Funny thing is criminals will probably start transacting in precious metals if cash is banned to	
		allow negative interest rates, when negative IR eventually cripples economy criminals will have all	
		the precious metals	
9/29/2016	Michael Lebowitz	-Clinton is status quo, Yellen keeps her job and possible infrastructure spending	-No reason not to own (trade) volatility here
		-Trump has ability to break the trade, Yellen job in jeopardy, could damage Fed credibility, things	
		could get volatile	
		-Trump has possibility to damage companies by changing trade deals	
9/29/2016	Erik Townsend	-Think were in the deflation before the inflation - dollar continue to head higher, but eventual	
		collapse of the dollar will happensomeday	

### United States, Federal Reserve & US Dollar

Date Speaker	Knowledge	Trade Strategy
9/22/2016 Erik Townsend	-Still in trading range, maintains bullish view of USD moving out of range to upside in long term -Think we're getting closer and closer to Fed admitting economy is slow and aborting rate hike cycle, this could send dollar lower -Hasn't shorted market, thinks election will have major effect and hard to tell who will win -Hillary election = more accommodation, business as usual -Trump - has railed against the Fed, but wouldn't want to crash markets, it's a Wild Card	-Considering lottery ticket trade - out of the money puts
9/22/2016 Erik Townsend	-Surprised by how quickly Equities responded to upside, DXY to downside. DXY still in consolidation range -Thinks DXY held in range because expectations of Fed hike in December, Fed admitting otherwise could send DXY to \$91	
9/22/2016 Alex Gurevich	-Not surprised by rally, market was trapped in 'bearish bond', hike would have caused risk off shock, rallying in long end of yield curve, temporary rally in DXY, temporary sell of in Stocks -Technical pressure on yield curve and bond market coming from ECB and BOJ -Have established strong pattern of ECB and BOJ disappointing over the last year -Yield rise in Japan pulled US yield up, relief of nothing happening with the Fed pulled yields back -Market was pricing in 20% on Fed Fund Futures, thought likelihood more like 3%, couldn't imagine hiking with probability that low, no "surprise hikes' since 1994 -Some primary dealers/researchers putting out hike opinions was able to scare market upward, got relieved by meeting results	
9/22/2016 Alex Gurevich	-Can't price one asset (DXY) based on non-market projection of another asset, so to price DXY you have to look at Yield Curve -USD v Developed Markets is a policy game, USD v Emerging Markets is a growth and risk game -Carry on USD v CHF 2% which is huge considering contained volatility	-if you think yield curve will rally, correct trade is to be long bonds -if you think that is not the case correct trade is to be long dollar -Long dollar can succeed without hiking cycle by Fed because of other central banks -DXY will rally if we have hiking cycle, DXY may or may not rally if we don't, so Long Dollar is dominant trade -Long *Long-Dated* Bonds will preform well with no hikes, you'll just keep earning carry, with hikes yield curve will flatten, DXY rally supporting long end of the curve
9/22/2016 Alex Gurevich	-Once you have a hiking cycle interrupted, history says next move is an ease. Very rare to pause a hiking cycle then continue hiking, and usually the ease comes quicker than people expect -Historical patterns good way to gauge what is likely to happen, doesn't have to happen, but if it's happened every time for the last 30 years it's it'll probably happen again -Must consider other factors, like the Fed clearly saying they want to hike, but don't be blind to possibility of easing	
9/22/2016 Alex Gurevich	-Clinton presidency is "business as usual". Hard to determine how market will respond. Could cause relief rally in stock markets, or sell-off as nothing has changed. Could have relief rally in bond markets -Have to pay attention when candidates say things that are outliers, Trump wants to increase infrastructure (increase debt), has mentioned not paying 100% on UST -Cannot disregard 'fear factor' associated with this election -As Trump surged saw push down in Treasuries -Also noticed Inverted swap spreads, Long dated trading at Libor +50, medium term treasuries trading at Libor +10 Libor +15, could have to due with Dodd Frank, but could also be pricing credit risk on UST -Clinton winning could rectify swap spreads	

### United States, Federal Reserve & US Dollar

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Erik Townsend	-Still in trading range, maintains bullish view of USD moving out of range to upside in long term	
		-Think we're getting closer and closer to Fed admitting economy is slow and aborting rate hike	
		cycle, this could send dollar lower	
9/15/2016	Raoul Pal	-Still think dollar is going to rise, taking longer than expected	
		-Libor and Eurodollar funding markets suggest Euro should go to parity based on interest rate	
		differential as US IR have shot higher	
		-Probability suggests that this is a pause in the dollar rally, even if US struggles it will remain	
		relatively strong compared to the rest of the world	
9/15/2016	Erik Townsend	-May actually see a short term dip in dollar market if Fed has to admit the economy is not strong	
		and has to temper rate hike expectations	
9/15/2016	Raoul Pal	-Think that is possible, but USD isn't only about Fed monetary policy, it's a much more structural	
		issue with \$10 TN short position in USD and funding issues of the position	
		-DXY may to go \$92 temporarily, but thinks next major move (\$10+) is higher	
9/15/2016	Raoul Pal	-Fed possibly trying to create a positively sloping yield curve to help banking sector	-Long Bond!
		-Based on Biz cycle, probability of Fed to do something is very low	
9/15/2016	Erik Townsend	-Jeffrey Christian pointed out last week that banks are disincentivized to loan money when they	
		can earn 25 bps on excess reserves with the Fed	
9/15/2016	Raoul Pal	-Basel III makes it hard for banks to lend as they used to	
		-Don't think people would borrow even if they could	
		-Don't think banks are in position to lend or want to lend	
9/15/2016	Erik Townsend	-What could cause rate cycle to end? Something tying Fed's hands. Inflation.	
		-Market prices fall off a cliff in face of accommodative policy move	
		-Issue is still what would stop the Fed from continuing accommodative policy in event of market	
		move to downside?	
9/15/2016	Erik Townsend	-QE is not literally printing money, but it is creating additional money supply out of thin air and	
		using it to buy T-bonds	
		-ls QE Monetization of debt? *Technically* no, because they are not buying the bonds straight	
		from Govn't but going through a middle man, just like Clinton didn't *technically* break	
		US drug laws	

# Europe, ECB & Euro

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Michael Lebowitz	-Brexit - people are looking for anything different	
		-Legislators yet to pass Article 50 setting Brexit in motion, but we are seeing fractures in the	
		European system	
		-Also geopolitical issues with migrant crisis, but underneath all of this is the economic issues -	
		wealth distribution is getting worse because of central bank policy	
9/29/2016	Michael Lebowitz	-Scary that ECB is buying corporate bonds	

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Alex Gurevich	-Brexit is a serious risk, was in the unpopular "leave" camp, right thing for UK, wasn't a pessimist on European economy, but migrant crisis and political problems increased pessimism -Developed world politics becoming much more of a risk than they used to be -Declining population in core of Europe with inflow of very different culture -Major migrations are highly destabilizing for countries receiving inflows of people	
9/22/2016	Alex Gurevich	, and the second	-Short Euro still a good trade, if Europe proceeds with current yield curve will see negative real interest rates (against 1% - 2% inflation) while in US curve projections real IR moving towards 0 or positive real IR.
9/22/2016	Erik Townsend	-Germany being the last country in EU is just one scenario among many. What if Germany is the first to leave?	

# Europe, ECB & Euro

Date Speaker	Knowledge	Trade Strategy
9/15/2016 Raoul Pal	-Had previously said Brexit likely to be remembered in long run as beginning of end of EU -Populist movement growing out of discontent (German right, Italy, French right, America) -Catalysts of various European elections (Spanish have failed to hold a Govn't together for 9 months, going into 3rd election) -Brexit shifted odds of something happening in Europe higher as it showed people can reject the status quo (adds pressure to countries like Spain, Greece)	
9/15/2016 Raoul Pal	-3 years ago noticed DB looked concerning, CS also looked bad -Rolled into Italian banks then into Spanish banks (recently hit all time lows again) -Systemic issues - Negative IR, Regulation, Bad Loans -DB has enormous Derivatives risk -European banks driving Eurodollar funding market tightness -Swap lines are in place for Fed to supply dollars to Eurodollar market -Libor keeps moving higher, highly correlated to DB -Biz cycle - France basically in recession, Germany weakening, Spain OK. If we weaken significantly will see issues in Banking system and political system	
9/15/2016 Erik Townsend	-Banks net derivative risk, this doesn't work because if one counterparty fails you're now exposed to the other position	
9/15/2016 Raoul Pal	-Much bigger risk - Clearing and Custody System DTCC (America) Euroclear (Europe) government bonds that are the heart of the derivative system are lent out ~30 times, so nobody actually has full claim on the bonds, so if one country in Europe (ex Santander and Spain go bust) the systemic problems in derivative industry is beyond imagination -System cannot allow sovereign risk then there is no risk free collateral -Spanish Pension system 90% in Govn't bonds -May not be huge leverage on Spanish Govn't bonds, but huge bank leverage with Spanish Govn't bonds underneath it. Santander active in swaps/derivatives market so if sovereign debt defaults Santander either has much less collateral or can no longer fund itself	
9/15/2016 Aaron Chan	-Citi may purchase \$380 BN portfolio of CDS from CS (bought \$250 from DB last year) to net out own derivatives book -DB is rumored to have \$75 TN in derivatives	

# China, PBOC & Yuan

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Simon Hunt	-Govn't in place in during financial crisis came from power base in local government and	
		provinces - assets in that area suffered from initial '08-'09 recession, pumped in massive	
		amounts of credit - much of which fed back into government rather than real economy	
		-When President Xi came into office there was risk of party losing power as masses began to	
		rebel against corruption, in order to maintain control & get masses back on board decided there	
		had to be significant restructuring of the economy based on the center taking control & powerful	
		anti-corruption drive (been going on for 3+ years)	
		-Part of what happened is global growth slowed, commodity prices collapsed leaving Chinese	
		economy with enormous undisclosed debts	
		-President Xi decided debt issue had to be confronted - Letter in People's Daily May 18th - debt	
		cannot go on forever, need restructuring, there will be pain	
		-Took a long time for Xi to appreciate depth of problem - size of debt between companies with	
		interwoven supply chains was enormous - potential for chain reaction.	
		-Govn't has realized that can't take a sledgehammer to debt problem it has to be a very	
		thoughtful, slow process. That's what's happening now	
		-State owned company was made bankrupt - creditors pushed it (main creditor was government)	
		- State owned companies being made bankrupt with full support of its creditors	
		-Banks have got very tough in private sector - where they see little sign of recovery (bad	
		management, debt) they are pulling the plug	
		-Companies that banks were previously supporting are finding that the credit they had in the west	
40/0/0040	0'	is no longer there	
10/6/2016	Simon Hunt	-What happens now? In private sector and SOE sector profits are starting to improve - bad	
		credit expunged, cash management improved by necessity - last two month profit numbers	
		have surged	
		-China is on the right path - government knows it must continue to restructure and reform, has	
		been slowed down between political battle between Premier Li and President Xi -Monetary policy is accommodative, true M1 rising rapidly, profitability of industry improving,	
		infrastructure spending improving (recently released 25 infrastructure projects)	
		-Recovery coming through, already started, will gather speed into end of this year and certainly	
		into next year	
10/6/2016	Erik Townsend	-Summary: massive credit expansion since financial crisis, got out of control at one point to	
10/0/2010	Link rownoona	where it was fueling corruption, government crackdown this spring now under control	
10/6/2016	Simon Hunt	-One can surmise there was an internal battle at IMF to allow Renminbi to be included in SDR	
		which happened Oct 1	
		-Protagonists - led by America - probably voted against, China also probably used various levers	
		to make sure it was included	
		-Every time Fed has said they were going to increase interest rates, PBOC made sure Yuan	
		had a dive	
		-One could argue that real monetary policy no longer being managed out of Washington but	
		rather out of Beijing	
		-Expect to see a stronger Dollar over the next few months which will prick commodities and	
		commodity producing countries and asset values, various support measures will be introduced	
		and real, underlying financial structure will shift from deflation to inflation environment supported	
		by infrastructure paid for by fiscal deficit spending	
		-Every time Fed has said they were going to increase interest rates, PBOC made sure Yuan had a dive -One could argue that real monetary policy no longer being managed out of Washington but rather out of Beijing -Expect to see a stronger Dollar over the next few months which will prick commodities and commodity producing countries and asset values, various support measures will be introduced and real, underlying financial structure will shift from deflation to inflation environment supported	

## China, PBOC & Yuan

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Erik Townsend	-Bass opined PBOC will be forced to devalue Yuan to deal with unwind of massive	
		credit expansion	
		-Hendrie says that's ridiculous, consequences of major devaluation would be so extreme that	
		they cannot possibly afford to do that, no way it happens.	
		-Bass - not saying they're going to want to, they'll HAVE to even against their greatest resistance.	
		Forced to recap banks as all bad credit unwinds and in recap they'll be forced to	
		devalue dramatically	
10/6/2016	Simon Hunt	-People are forgetting China's long term growth will be double that of advanced economies of	
		western world (4% v 2%) so that's one way debt can be washed out	
		-If China wanted to tomorrow they could wash out the debt, but consequences on the rest of the	
		world would be dire. Most of China's debt is internal	
		-Emotional argument with Renminbi - President Xi views strong Renminbi as showing strong	
		leadership and strong economy - won't allow it to collapse	
		-Now that Renminbi is within SDR they can use the SDR to defend the Renminbi if they want	
		-PBOC has firm commitment to continue reducing its holdings of UST and other American debt,	
		they see it as a nil long term investment, some proceeds of selling that debt is held in cash that	
		can be put to use at appropriate time (Infrastructure projects or Asian currencies where they see	
		better returns)	
	Erik Townsend	-Has heard China is stockpiling raw commodities (specifically coal and iron ore in this case)	
10/6/2016	Simon Hunt	-China is stockpiling other raw commodities as well, even in undisclosed locations	
		-Importer of key commodities to drive their economy - if relations with US deteriorate, its quite	
		possible US turns off one or more of trade checkpoints, and you are a planning nation like China	
		is, you want to have a Plan B	
		-Guess they will be significantly larger buyers over next 2 years as well	
		-China does not want dollars - stockpiling natural resources is part of the dollar	
		diversification program	
		-Chinese financial system would like to see higher commodity prices - severity of non performing	
		loans in that sector (to producers, fabricators, importers, traders etc.) is enormous	
10/6/2016	Simon Hunt	-Deep strategic alliance between China and Russia - It's military, economic, financial, cultural	
		-Been brought about by force of circumstances - both realized America wanted to contain the	
		center (whole of central Asia) from becoming global power. Found alliance to be	
		mutually profitable	
		-China sending "peacekeepers" to Syria to aid Russia	
		-Major shift in global chessboard centered around Russia, China, Iran, Iraq, BRICS countries	
		even Turkey (essentially creating an Anti-NATO), could potentially be in for a horrible shock, even	
		before the presidential election	
10/6/2016	Simon Hunt	-Trump - initial emotional reaction, when sanity sets in will be positive	
		-Hillary - initial emotional uptick, then people will look closely and get very worried	
10/6/2016	Erik Townsend	-No precedent for unwind of this size, high risk of cataclysmic unwind, risk so high and result so	
		dire that policies taken so far have been reckless	

## China, PBOC & Yuan

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Alex Gurevich	-When there is uncertainty in government data, try to stick to things we know for sure, like the \$30TN in private debt in China -Largest amount of private debt ever, one of the largest relative to GDP debts, one of the fastest growing debts, both nominal and relative terms -No historical precedence for this amount of debt not ending in some catastrophic unwind -Historically, when China starts to gain imperial power they find a way to blow up -These are two historical patterns going in the same direction (Debt Unwind, China Self-destruction) -Typical way to deal with this is devaluation, capital flow pressure is still outward	-Straight Long USD v CNY is a good trade, not betting on specific timing -Compare DXY v USD v CNY the second is doing much better -Have to beat some carry -If you're wrong, CNY holds this level, you lose carry, right you might make a little above carry, with call option of catastrophic unwind
9/22/2016	Erik Townsend	-Big mistake is thinking that inevitable = imminent	

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Raoul Pal	-Flight capital subdued because dollar is subdued	
		-Bullish thesis from investors in HK - in the event nothing happens EM does OK, but if USD rises	
		all bets are off	

# Japan, BOJ & Yen

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Erik Townsend	-Japan has the worst demographics and productivity	
9/29/2016	Michael Lebowitz	-Demographics are worst, productivity in decline, loaded up the boat on credit, not allowing immigration which could help demographics -Also poster child for Central Banks - somehow staved off bankruptcy despite stunning Debt/GDP numbers -Japans new targeting of yield curve is worrisome - investors and companies use it as a barometer - basically solving global warming by manipulating thermometer readings - getting rid of tool we could use to more efficiently allocate capital -Scary that BOJ is buying equities, could pave the way for ECB, Fed	

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Alex Gurevich	-15% strengthening of Yen, accompanied with strong correlative performance of Nikkei, imagine if	-Long Nikkei, favorite stock market
		BOJ gets traction and Yen weakens	
9/22/2016	Alex Gurevich	-Being long USD v JPY was one of the best trades (2010-2015)	-Building again long USD v JPY trade
		-Covered profits along the way, trade started to go against him, rebuilding now	
		-Found a line in the sand ~100, basing is beginning, could it go a few points lower, probably,	
		probably won't go to ~70 though.	
		-On a long term horizon, Gundlach sees it go to 200	
		-BOJ still expanding monetary base, if you keep making more of something it will get cheaper	

## **Equity Markets**

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Aaron Chan	-S&P futures rarely trading outside tight band of 2,140 - 2,160, Thurs close 2,155	
10/6/2016	Erik Townsend	-Still in consolidation range waiting for definitive election winner	
		-Think we'll see volatility in thin liquidity trading during Sunday debate	
		-Hillary = business as usual - Fed policy for sale to highest Wall St. bidder. If she wins expect a	
		move much higher to what could be blow-off top.	

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Erik Townsend	-Hit 2,167 overnight (Wed) getting closer to the high print 2,191.5 (Aug)	
		-DB taking a major plunge, coming back Thurs afternoon	
		-Election outcome will the major influence on markets coming up	
9/29/2016	Michael Lebowitz	-Surprised by how quickly Equities responded to upside, DXY to downside. DXY still in	
		consolidation range	
		-Thinks DXY held in range because expectations of Fed hike in December, Fed admitting	
		otherwise could send DXY to \$91	

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Erik Townsend	-Even though Alex doesn't pay attention to "Billionaire Bears" Erik disagrees, people with this	
		much money can move markets and if they are levered short and are proven wrong there could	
		be a huge short covering	

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Aaron Chan	-Market off nearly 80 points from Friday - Sunday testing 2100	
		-Monday retraces half the move testing 2150, rolled over Tuesday trading below 2110	
9/15/2016	Erik Townsend	-Market volatility due to "will she won't she" with Janet Yellen	
		-Fed reached point they realized they can't raise rates, but hard to admit	
		-Historical Market Crashes - Top in August, get crazy volatility in Sept, final crash	
		happens in October	
9/15/2016	Raoul Pal		-Went short during Brexit period but saw things bounce back,
			holding on to some shorts
9/15/2016	Erik Townsend	-Equities and bonds selling off at same time, breaking usual theory that one is selling off and	
		money going into the other one	
9/15/2016	Raoul Pal	-Overcrowded strategies create risk (Risk parity is one of them)	
		-Banks creating synthetic risk parity trades, upping amount of \$ in this strategy	
		-Also concerned about highest recorded short positions in VIX, coming from yield enhancement	
		strategies from Pension funds, this can create margin call and required equity liquidation in event	
		of volatility explosion (This could easily become reflexive)	

#### Fixed Income Markets

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Erik Townsend	-Not going to get in Long Bond trade with yields again above 1.7% at 1.72%	
		-Gundlach makes opposite argument of Raoul Pal - saying time to go short Bonds - difference in	
		time frame. We're at the end of 35 yr bull market in bonds, eventually yields must go higher do	
		you really want to try to jump in at the tail end of this?	

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Erik Townsend	-Missed the trade going long bond when yields were at 1.7%, but lots of moving parts with presidential election coming up so not worried about being on sidelines	
9/29/2016	Michael Lebowitz	-Believe yields can go lower, any crisis could send USD flying pushing yields lower -Fundamentally we have low inflation low growth so you can make a case for lower yields -Conundrum in Bond Market - despite seeing reasons for rates to go lower, is the risk return worth it given current yields -One of the biggest concerns - marginal transactors are traders, not investors	-ls in the fixed income side

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Erik Townsend	-Yield at 1.62% but not really regretting not getting in a 1.7%, usually puts on longer term positions	
		and there is still room to go to 2% and expect a decent amount of volatility to come -Still expecting eventual resolution down to 1%	
9/22/2016	Alex Gurevich		-Long *Long-Dated* Bonds will preform well with no hikes, you'll just keep earning carry, with hikes yield curve will flatten, DXY rally supporting long end of the curve
9/22/2016	Alex Gurevich	-Even if Fed hikes 1 time a year for 10 years you still make money or break even on 10 Yr notes -T Bonds are cheap relative to any other counterparts on a historical basis and cheap relative to swaps -Need to distinguish US interest rates defined by swap markets and interest rates as defined by US T Bonds, T Bonds starting to price credit risk	-Committed to long bond trade, increased position after BOJ going into FOMC, moving it back up to size of core position
9/22/2016	Erik Townsend	-Still think we're going to 1% yields, but man it's been 35 years of Bull Bonds can't go THAT much further, is there a pairs trade (maybe short German Bunds that's already negative yielding) that will make the trade safer	
9/22/2016	Alex Gurevich	-Don't hedge for the sake of hedging, only do a pairs trade if he likes each leg, if they happen to be correlated even better -Don't think Bunds are going anywhere, any buy would be tactical and doesn't really engage in tactical trading -Don't see any indications that occur at the end of a secular trend - no euphoria, no bullishness, no parabolic rally	-Pair Long Bond with Long Dollar is a good hedge against Hawkish policy, but doesn't hedge against fiat weakness and steepening, gold is a better hedge for this

### **Fixed Income Markets**

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Aaron Chan	-10 Yr Yield jumped 10 bps, up to about 1.71%	
9/15/2016	Erik Townsend	-Did not put on trade guys like Gundlach, Dalio, GS saying high in bond prices, low in yield is in	-Long 10 Yr Treasury (Long Bond has been the #2 Macro call from Keith McCullough of Hedgeye since the December Rate hike (#1 being long Gold))
9/15/2016	Raoul Pal	-In April suggested 10YR Yield may hit 50 bps -Looking for stab higher (perhaps 2%?) but thinks that sows the seeds of recession case and would expect bond yields to come much lower after that -No reason to believe 10 Yr would get down to 50 bps in recession case -Risk-Reward is long bond (May go 30 bps higher to 200 bps or 130 bps lower to 50 bps)	-Closed out all bond positions (Had for the past 2 years) at the end of August thinking there would be a back-up in rates
9/15/2016	Raoul Pal	-Given the "Great & Good" of the world say rate cycle has turned, we need to look at what turns the rate cycle? It's either <b>inflation</b> or <b>credit risk</b> Neither of these look to be an issue at this point in time -They've all got JGB market wrong for the last 20 years -Demographic tailwinds and other reasons rates are where they are haven't gone away	
9/15/2016	Raoul Pal	-Bond yields tend to go up when we see a bottom in biz cycle, right now we are looking for the opposite	

### Oil & Natural Gas

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Erik Townsend	-OPEC deal irrelevant to supply and demand. Have only agreed to maybe agree to a production cap at an all time record high of production in November -Only symbolic in terms of people being willing to work together to stabilize prices -Haven't been getting builds in inventory. This week got 3 MMBoe drawdown, Cushing 569 MBoe build, Gasoline 222 MBoe build, Distillates 2.4 MMBoe drawdownMadani says exports are big part of it, East Coast gasoline pipeline disruptions may play a role	

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Erik Townsend	-OPEC announced freeze at 32.5 MMBoe/d, which was all-time record high level of production	
		just a couple months ago	
		-Symbolically important, shows significant shift as this time last year it appeared Saudi was trying	
		to beat the price down to damage competitors	
		-S-D fundamentals, this doesn't matter at all. There's also a lot of cheating	
		-Believe they will continue to produce as much as possible and say their production numbers are	
		32.5 MMBoe/d	
		-Iraq has already said they would not agree in Nov if their number is not raised	
9/29/2016	Erik Townsend	-1.9 MMBoe draw in national inventory, 631 MBoe draw in Cushing, 2 MMBoe build in Gasoline,	
		1.9 MMBoe draw on Distillates	
		-Crude up above \$48 settling around \$47.74, mostly on OPEC news	
		-US Exports are actually off the charts (according to Samir Madani of #OOTT) which many	
		analysts are mistaking for increased domestic demand	
9/29/2016	Erik Townsend	-In regards to comments that Electric Vehicle penetration will spook Oil CEO's into avoiding	
		investing in expensive projects - ignores term structure, they don't care about future of EV they	
		care if they can justify their projects based on what they can hedge today - as long as there is	
		contango you're going to do the project because you can hedge your market risk	

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Erik Townsend	-6.2 MMBoe drawdown (3.2 MMBoe build expected), 526 Mboe build on Cushing Inventory,	
		Gasoline 3.2 MMBoe drawdown, 2.2 MMBoe build on distillates (+1MMboe net drawdown on	
		finished products)	
		-OOTT projecting next week as the "big build"	
		-Time spreads are narrowing, suggesting fears on inventory crisis during fall maintenance	
		season are waning	

### Oil & Natural Gas

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Aaron Chan	-Last week, massive 14.5 MMBoe drawdown, Tropical Storm Hermine delayed arrival of	
		tanker ships	
9/15/2016	Erik Townsend	-560 Mboe draw in national inventory, 1.25 MMBoe draw in Cushing, 570 Mboe Gasoline build, 4.6	
		MMBoe build in Distillates (Massive)	
		-US Production ticks up breaking 3 week down trend	
		-Takes time for shut in production from Hurricane to come online, #OOTT predicting 2 weeks out	
		will be the really big build	
9/15/2016		Art Berman's Article on Oil-Glut Bomb	
9/15/2016	Erik Townsend	-Nigeria and Lybia suggest increased production, spiked down to \$43.26 which was fairly quickly	
		retracted to about \$44.35, now back down to \$43.82 at time of podcast	
		-Bearish factors outweigh bullish factors, bullish factors are short term, market looking for	
		confirmation from inventory build	

#### **Precious Metals**

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Erik Townsend	-Fed policy driving increasing rate hike expectations catalyst to send Gold below technical support	-Long Dollar Long Gold pairs trade
		-Headed towards a buying opportunity in Gold	

Date	Speaker	Knowledge	Trade Strategy
9/29/2016	Aaron Chan	-Still locked in consolidation range in Gold (1,308-1,377), flirting with bottom of range this week	
9/29/2016	Erik Townsend	-Actually think the range is a descending triangle, supporting a much more bearish outlook	
		-Gold descending triangle pointing to the election	
9/29/2016	Michael Lebowitz	-If you're looking for a way to protect your money it makes sense to have some allocation to the	
		metal that's protected it for 5,000 years	
9/29/2016	Michael Lebowitz	-Worry with Gold is what happened in 2013-14, massive hoarders to sell gold during	
		illiquid markets	
		-CB do not like the signal that Gold sends and they are trying to break signals, keeping a lid on the	
		price of Gold keeps a lid on the idea that there are issues	

Date	Speaker	Knowledge	Trade Strategy
9/22/2016	Aaron Chan	-Still seeing consolidation in Gold (1,308-1,377), flirting with bottom of range last week	
9/22/2016	Erik Townsend	-1,341 at time of recording1,347.80 was high of the day, fueled by reaction to FOMC no hike and dollar weakness	
		-Expected bigger pop, 1,347 \$10 less than last week even on confirmed no rate hike	
9/22/2016	Alex Gurevich	-Gold is a good hedge against weakness/loss of confidence in fiat currency and yield curve steepening	
9/22/2016	Erik Townsend		-Long Gold Long Dollar
9/22/2016	Alex Gurevich	-Correlations can break down due to technical reasons and market positioning -Think upside in Gold is bigger than downside, yes it could go to \$600 - 700 but could also go to \$3,000 - 4,000	-Alex is Long Stocks, Long Bonds, Long Dollar and Long Gold

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Aaron Chan	-Still seeing consolidation in Gold (1,308-1,377), tested 1,308 key support level 2 weeks ago	
		-Market surprised last week, hitting 1,357	
		-Looking for breakout above 1,377, but tested 1,312 on Thursday morning	
9/15/2016	Erik Townsend	-More bearish (opposite of Jeffrey Christian), but now would be the time to enter a trade if you	-Would enter with a hedge, Long Gold Future, Long Dollar Index
		were bullish	
9/15/2016	Raoul Pal	-Negative rates meant gold becoming more attractive over time	-Took profits on short term gold positions at beginning of
			September
			-Long Gold vs dollar and Long Gold vs. basket of currencies
			-Long Gold and Long Dollar - can't see both going down, if one
			goes down then it's hedged, possible for both to go higher
9/15/2016	Aaron Chan	-Gold hedges against NIRP and Inflation, Dollar hedges against deflation and	
		global deleveraging	

### **Soft Commodities**

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Raoul Pal	-Really supply & demand driven, but also recently hurt by stronger dollar	
		-Macro backdrop - higher protein diet = more grain consumption, higher calorie	
		diet = more grain consumption	
		-Had fantastic harvest in US (El Nino helped) soft commodities generally trade on US harvest	
		-Brazil & Argentina didn't do so well, Brazil became net importer of some Soft Commodities	
		-This has shifted stocks/use ratio and brought it down	
9/15/2016	Raoul Pal	-El Nino may turn into La Nina (opposite, a lot of dryness) could cause decrease supply in US	-Possible to go long Corn, Soybeans, Wheat
		-Soft Commodities in inflation adjusted terms are cheapest they've ever been in history	
		-With secular move to proteins volatility is to the upside	
9/15/2016	Erik Townsend	-Given Raoul Pal's position on Biz Cycle which suggests short commodities how do we reconcile	
		this with view on soft commodities?	
9/15/2016	Raoul Pal	-Soft Commodities don't necessarily fall in recession, did in '08 because farmer funding dried up	-Long Soft Commodities, Short Industrial Commodities (Oil &
			Copper)

## Other Topics

Date	Speaker	Knowledge	Trade Strategy
10/6/2016	Simon Hunt	-Central Bankers will welcome inflation, but they are behind the curve -Having bought \$12TN in assets since the global financial crisis there is a massive amount of money sitting around earning very little returns -With fiscal deficits expanding to support infrastructure spending (supported by global M1 data) we are going to see faster recovery in 2017 (consensus forecast) which will, in turn, lead to increase in commodity prices -Funds that have been "stuck" will also start to find better returns outside of banking system - infrastructure projects etcUnexpectedly start to see inflationary pressures, could easily be augmented by things like increase in oil prices far beyond expectations, metal prices being fueled by inventory chain being filled again -Will not be sustainable rise - will last 2-3 years - Masters of Global System know it is unsustainable - cannot have debt rising faster than GDP - system will implode or they pull the plug	
10/6/2016	Simon Hunt	-Global economic system is within 5 years of a major reset -Current system completely unsustainable - can't have global debt rising faster than global GDP -Can't restructure in a Sort-of-OK environment, nobody will play ball, need a crisis -Expect mega-crisis somewhere around 2020, and then will see new system that will include the re-emergence of gold into the monetary system	
10/6/2016	Erik Townsend	-Agrees with Simon, there's just no way we can solve problems by papering over it with printed money, but impossible to predict when it happens -Charade of propping up asset prices with paper money will continue as long as central bankers are able to get away with it -Runaway Inflation will tie Central Bankers hands, force them to tighten -Deflationary backdrop has lasted longer than expected. Simon predicts that inflation is on the horizon	

## Other Topics

Date	Speaker	Knowledge	Trade Strategy
9/29/2016 Mic		-The Death of the Virtuous Cycle - purpose was to provide in depth explanation of why economic trends are so poor, why they are stagnating, why productivity has ground to a halt, why real median wages haven't moved since 1990 -The Virtuous Cycle is an economic cycle that feeds on itself. Saving >>> Invested in Production >>> more productivity >>> higher earnings, higher wages >>> more consumption & more saving and the cycle becomes reflexive -Why has it broken down? Federal reserve has a lot to do with it, some Govn't regulation has a lot to do with it, consumer mentality has a lot to do with it -1971 Nixon took us off the Gold Standard, giving the Federal Reserve flexibility (article: August the 15th); over time the Fed became more aggressive at trying to remove the business cycle & alter recessions -Recessions are a good thing - they eliminate bad investments, force discipline on lenders and borrowers and have real repercussions, allows inventory to come down & business cycle to normalize -Trying to remove recessions prevents business cycle from fully playing out (in this case by lowering Interest rates) -As you bring down IR people stop saving, eroding the virtuous cycle by short circuiting to get to the end game, consumption. Consumption 70% of GDP & Economic growth, so getting consumers to borrow to spend seems like a convenient way to boost growth -Underneath there's sings - flat/negative wage growth, flat/negative productivity (Total Factor	
9/29/2016 Erik	ik Townsend	Productivity could go negative at next update)  -Also a cultural shift - we have gone from a responsible nation of savers to a nation of consumers	
	chael Lebowitz	-It's also a shift to "short term" thinking - forget tomorrow, what can we do today to make our companies look better	
9/29/2016 Mic	chael Lebowitz	-Basically we've turned the economy into a Ponzi scheme where more and more debt is needed to keep growing -3 Factors of Growth - Productivity (Flat), Demographics (Boomers out of peak), Credit Growth. US now highly dependent on Credit for growth. (40-50% coming directly from credit growth) -Keep making debt more available, but at some point becomes unserviceable with wages & incomes, saw this in '08 with consumers, starting to see it with companies who are using debt for buybacks and dividends, not investment in productive futures	

Date	Speaker	Knowledge	Trade Strategy
9/15/2016	Raoul Pal	-Business cycle - ISM survey in US had been ticking up into ~54 level after being weak	
		into end of '15	
		-Suddenly dropped in 1 month to below 50 again, suggesting GDP is somewhere around 1%	
		-Business cycle usually finishes around this period of time (3rd longest business cycle in history)	
		-Probability cycle will continue to play out with ISM going below 45	
		-Retail, restaurants, durable goods, freight, world trade mostly in recession now	
		-100% track record of recession within 12 months when incumbent changes after 2 term	
		presidential term	
9/15/2016	Raoul Pal	-Bond yields tend to go up when we see a bottom in biz cycle, right now we are looking	
		for the opposite	