





Auto Propulsion Technologies and Metals Russian and Chinese Global Perceptions



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Auto Propulsion Technologies and Metals



Future Of Motive Power: Hierarchy of Uncertainties

There is an enormous degree of uncertainty surrounding what will be the future automotive propulsion system of choice, or whether they may be a mix of technologies.

Power

What will be the motive power of the future

EV

• If it is EVs, which battery technologies will it be

Battery

• If it is lithium ion technology, which metals will be needed



What will be the motive power of the future?

Gasoline

Diesel

Compressed Natural Gas

Hybrid Vehicles

Electric Vehicles

Plug-in Hybrid Vehicles

Fuel Cells

Hydrogen Engines



Auto Propulsion Changes Are A Long-Term Threat

PGM Use in Auto Catalysts

Pd vs Pt: It's coming now. The next two years will see major shifts

ICEs vs EVs: The shift to EVs will take decades, not years

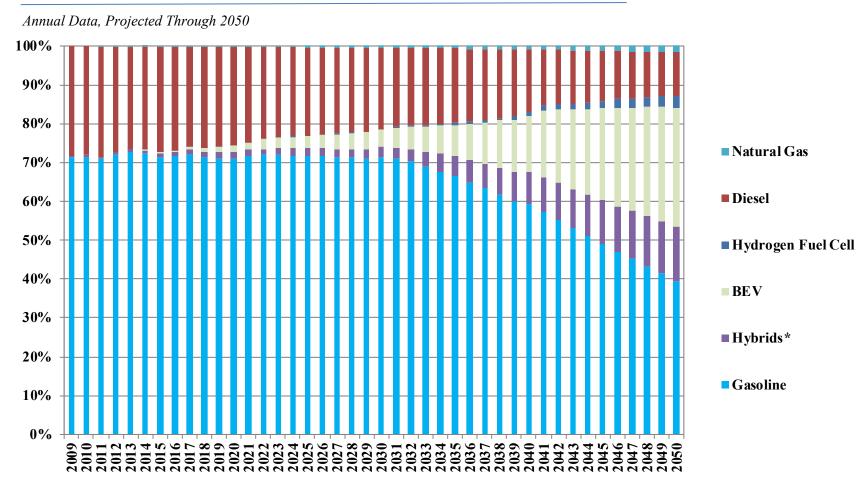
- Lack of electricity, distribution, manufacturing capacity
 - The auto OEM need decades and billions of capital to build capacity
 - There will not be enough electricity to meet EV requirements for decades
 - The grid operations are too unstable and insufficient in almost every country in the world and will need billions in upgrades to meet EV needs
- Not foreordained
- By 2050 probably 65% 70% of vehicles still will use petroleum and PGMs

HEVs In EV clothing come first.



Market Share By Engine Type: It's A Long-Term Shift







Hydrogen and Fuel Cells

There are two key approaches toward using hydrogen in motive power.

- 1. Fuel cells
- 2. Hydrogen Engines

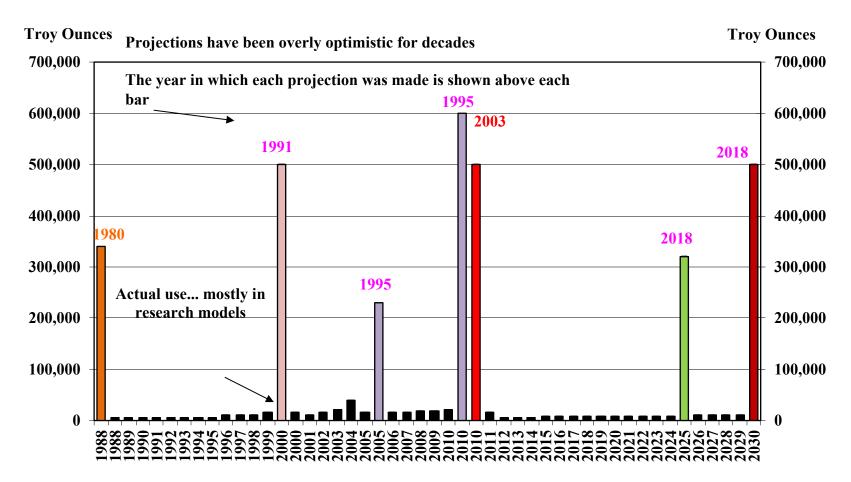
Regardless of how you use it, you still have all of the issues of costs and safety in getting hydrogen to users, shipping, storing, distributing and using it.

You also have issues of the sources and production costs for hydrogen.



Platinum In Fuel Cells

Projections of Future Platinum Use in Fuel Cells -- Always Optimistic





Fuel Cells

Fuel Cells

- 1. Are not technically viable, still.
- 2. Are not economically or financially viable.
- 3. The stacks need to last five years for these to be economic.
 - a) The stacks tend to last less than one year.
- 4. There are issues about where you get the hydrogen
 - a) If you get it from petroleum products or natural gas, you are not solving the carbon emission problems.



Fuel Cells Will Not Save South Africa PGM Producers

Fuel cells have been commercialized, but:

- They need constant maintenance, are expensive, and scare C-Level executives that are using fleets and their insurance companies and lawyers.
- Fuel cells will remain too costly and technically inefficient.
- And, they no longer need to use platinum.



Safe and Affordable Hydrogen Not A Fuel Cell Cure

If You Get Hydrogen Distribution Safe and Affordable The Auto Industry Goes to Hydrogen Engines

Hydrogen ICEs \$1,500 manufacturing cost, reduced operating costs

Petroleum ICEs \$3,000

Electric Battery Pack \$10,000

Fuel Cell Stack \$30,000, high operating costs, high maintenance, no Pt



Russian and Chinese Global Perceptions



What Was Old Will Be New Again, At Least With China

Major World Economies: Share of Global Gross Domestic Product

| | | 2008 | | 2030 | | <u>1820</u> | |
|------------------------|------------|--------------|-------------|--------------|------|--------------|--|
| | Percent of | | Percent of | | | Percent of | |
| | Rank | Total | <u>Rank</u> | Total | Rank | <u>Total</u> | |
| China | 3 | 6.3% | 2 | 15.5% | 1 | 32.9% | |
| India | 11 | 2.0% | 5 | 4.2% | 2 | 16.0% | |
| France | 6 | 4.6% | 7 | 3.3% | 3 | 5.5% | |
| Russia | 12 | 1.9% | 9 | 2.4% | 4 | 5.4% | |
| United Kingdom | 5 | 4.8% | 6 | 3.7% | 5 | 5.2% | |
| Germany | 4 | 6.1% | 4 | 4.3% | 6 | 3.8% | |
| Italy | 7 | 3.6% | 10 | 2.3% | 7 | 3.2% | |
| Japan | 2 | 9.1% | 3 | 5.2% | 8 | 3.0% | |
| Spain | 9 | 2.5% | 12 | 1.8% | 9 | 1.9% | |
| United States | 1 | 26.7% | 1 | 22.8% | 10 | 1.8% | |
| Brazil | 10 | 2.3% | 8 | 2.6% | NA | | |
| Canada | 8 | 2.6% | 11 | 2.2% | NA | | |
| Other | | 27.5% | | 29.7% | | 21.3% | |
| Subtotal top economies | | 72.5% | | 70.3% | | 78.7% | |

Notes: Adjusted for purchase power parity.

Sources: Angus Maddison's The World Economy (1820); ERS, USDA (2008, 2030)

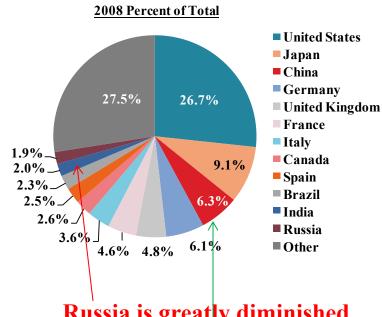


First: China and Russia's Places In The World Economy

Major World Economies: Share of Global Gross Domestic Product

| | Rank | 2008 Percent of Total |
|------------------------|------|-----------------------|
| United States | 1 | 26.7% |
| Japan | 2 | 9.1% |
| China | 3 | 6.3% |
| Germany | 4 | 6.1% |
| United Kingdom | 6 | 4.8% |
| France | 5 | 4.6% |
| Italy | 7 | 3.6% |
| Canada | 8 | 2.6% |
| Spain | 9 | 2.5% |
| Brazil | 10 | 2.3% |
| India | 11 | 2.0% |
| Russia | 12 | 1.9% |
| Other | | 27.5% |
| Subtotal top economies | | 72.5% |

Source: The Economic Research Service of the U.S. Department of Agriculture



Russia is greatly diminished as a world economic power, a point it is painfully aware of.

China meanwhile now is second, having surpassed Japan.



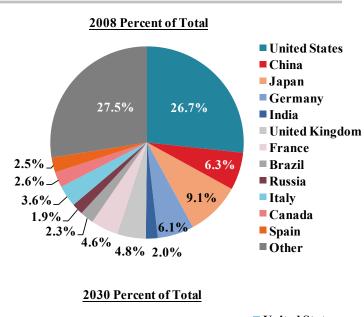
The World Is Changing

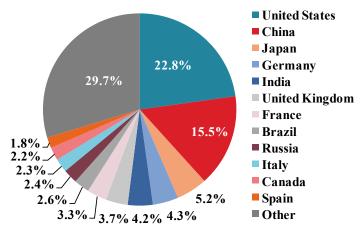
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Russian Perceptions of U.S. Aggression

U.S. neo-cons have exploited Russian suspicions and concerns consciously, both to further their own agenda and to diminish Russian global power and prestige. They have undertaken policies designed to back Russian leaders into otherwise unfavorable actions.

This has fueled Russian collectivism. It has confirmed Russian suspicions of the U.S. government.

- 1990: The U.S. State Department verbally agreed to limit Nato's eastward expansion to East Germany if Russia approved of German reunification in 1990. Russia complained when Nato expanded all the way up to including former Soviet republics. The U.S. government response was: 'We never agreed to that in writing.'
- 1992: The Wolfowitz Doctrine leaked. ("Our first objective is to prevent the re-emergence of a new rival, either on the territory of the former Soviet Union or elsewhere.")
- 1998: Paul Wolfowitz's article.
- 1999: Richard Cheney's speech at the Royal Institute of Petroleum.
- 2003: Mikhail Khordokovsky's relations with Cheney and the Duma elections,

Anti-Russian U.S. actions actually go back to at least the 1920s and into the 19th century.



What "China" Would Like To See

China would like to see a multi-polar world:

Economically

Monetarily

Politically

Culturally

The Chinese government, and the majority of Chinese citizens according to polls, would like to see a world in which international institutions are balanced to reflect proportionate representation:

The United Nations

World Bank

International Monetary Fund

The expectation is that China will assume a position of being first one of the most important countries, nations, and economies in the world, and then ultimately the most important one.

It hopes to do so in a peaceful transition in a multi-polar environment.



How This Translates Into Policies and Actions

"Free trade," relatively, in a Chinese Communist definition of it

Mutually beneficial trade

Avoid colonization

Avoid interference in other countries' domestic affairs, and hope they do not try to interfere with China's internal matters.

Strive for what China wants ...

But never be seen as making demands on the world.



Implications for Metals Markets

Russian and Chinese governmental and private sector investment decisions will be made in a multi-polar global economy with competing forces emanating from many decision-making entities.

Russian and Chinese decisions, conditioned by their political cultural heritage, will influence trends in markets, but probably will not dictate trends.

Gold may play a more important in global financial markets, if not in monetary policies.

Cobalt, lithium, manganese, vanadium, and other metals may experience wild swings in demand and price as technological developments make certain metals critical to new technologies. only to find themselves engineered out of key products and industrial applications shortly thereafter.

Major base metals markets such as copper, nickel, lead, and zinc may find their fortunes buffeted wildly by changing technologies as well as shifts in the global economic, financial, monetary, and political balances.

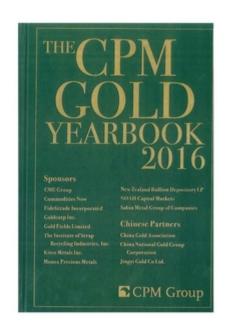


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